Prioritizing the Safety and Well Being of Your Employees: It's OK to not be OK...Really, it's OK!"

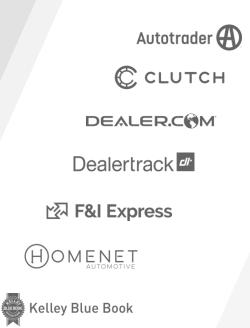


Erin Lancaster McMillan AVP Client Operations Autotrader & Kelley Blue Book erin.mcmillan@coxautoinc.com

OUR PURPOSE

Empower clients to thrive in a rapidly changing marketplace





(1) Manheim

NEXT CAPITAL

PIŶET

RideKleen

LIVE MARKET VIEW

VinSolutions

∞xtime



COX AUTOMOTIVE

OUR VISION

Transform the way the world buys, sells, owns and uses cars



Our "why" – our reason for being – is to Empower People Today to Build a Better Future for the Next Generation.



Forbes The Best Employers for Diversity Fortune Best Workplaces for Women Fortune Best Workplaces for Millennials Great Place to Work (Certified) Best Places to Work for LGBTQ Equality (Human Rights Campaign Foundation) LGBTQ+ Corporate Ally of the Year Award from OUT Georgia Business Alliance Best Places to Work for Disability Inclusion Top Workplaces Awards National ORLD CHANGING DEAS 2020 Top Workplaces Awards for San Diego Top Workplaces Awards for Austin Forbes America's Best-in-State Employers: Arizona Georgia Kansas Nebraska Fast Company World Changing Ideas

4.4/5 rating on Glassdoor







TAKING CARE OF EMPLOYEES

Physical Safety

- WFH where possible
- On-premise roles precautions/scheduling
- Covid-19 relief paid time off

Psychological Safety

- Extended leave for grief & bereavement
- Inclusion listening sessions
- Employee survey
- Homepage messaging: Drive Equality & Drive the Vote

Cox Automotive

COMMITTED TO COMMUNITY: Equality, Inclusion & Civic Responsibility



Drive The Vote:

Autotrader & Kelley Blue Book homepage messaging drove:

- 418K page views
- 6K registration checks
- 4K registrations

Cox Automotive

Drive Equality:

Autotrader & Kelley Blue Book homepage messaging reached over 50M unique visitors





Team Member Engagement: It's deeper than happy hours and team builders, and fun still matters.

Low/No Cost	Spendy
Video Messages	Professional Speakers
Virtual Happy Hour	Sip & Paint, Virtual Escape Room
Letter-writing service campaigns	Sponsor organizations like Year Up
Lunch & Learn: TED Talks	Top Chef cocktail lunch
Listening Sessions	Counseling sessions

COX AUTOMOTIVE

THE ESCAPE GAME BEV ADUENTURES Autotrader 🗿 55:08 RPROVENZA Dr. Tymon M. 💿 👩 😝 Recording 📮 Unpin Vide

ENGAGED TEAMS PRODUCE RESULTS

In the contact center:

87.5% recommend Cox Automotive as a great place to work

82.6% are comfortable being themselves at work

82.6% feel that when they speak up at work, their input is valued

78.3% feel that their work gives them a sense of personal accomplishment

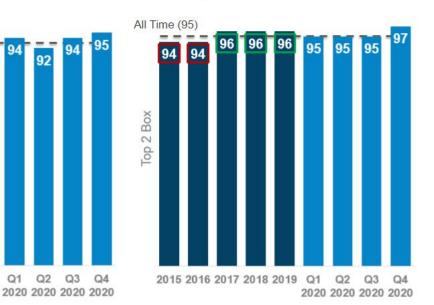
Agent Taking Ownership

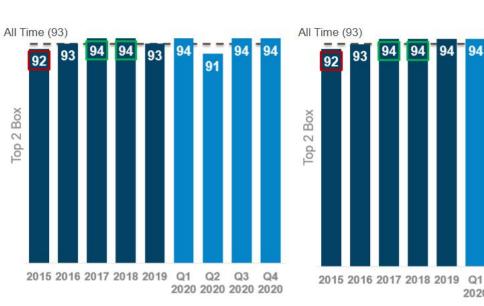
Agent Knowledge

Q2

Q3

Agent Professionalism





Questions? Ideas? Let's keep this going...



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